



# Gator Hydro-Incineration, LLC

**Company Overview:** Gator Hydro-Incineration, LLC (GHI) is commercializing technology that reduces the cost and drastically simplifies the handling of produced water generated at oil and natural gas well sites. Well owners and operators experience greater profitability through reduced cost and increased productivity. Environmental impact and carbon footprint of their operations are also improved. GHI's proprietary solution is currently operating at multiple test sites to the satisfaction of well owners and operators.

**Problem:** The myriad of regulations governing produced water has driven up costs and drastically affects oil and gas well profitability. As a consequence, owners and operators are left with limited and costly methods of compliance. Legislation continues to drive these costs even higher, sapping profits and rendering many wells unprofitable.

**Solution:** The GHI system harvests on-site waste energy to treat and evaporate produced water as it emerges from the well, thus eliminating the need for evaporative ponds, pits, hauling, treatment and re-injection requirements and other costly infrastructure. Reduced seasonal "shut-ins" increase production. Furthermore, the GHI system scrubs existing combustion exhaust, enabling EPA compliance for existing on-site equipment. It effectively treats 5-25 barrels of production water per unit per day, thus covering virtually all well capacities, and requires only periodic maintenance.

**Business Model:** GHI will initially lease units through a direct sales model to producers already requesting the GHI solution, while quickly assembling an indirect sales network to scale sales. Agreements are being secured to ramp up manufacturing capacity and facilitate installations. GHI will have a presence at the 3 major tradeshow that reach this specific market.

**Market Opportunity:** There are over 186,000 natural gas wells in just 13 basins in the western U.S. representing a \$9 billion cost of handling produced water. Closely interconnected producers and operators overlap operations in all basins, thus greatly simplifying marketing. Furthermore, the world wide market in oil and gas dwarfs that of the domestic natural gas market. Additional targeted applications include processing fracing water.

**Management Team:** Edward Stock, co-founder and CEO, possess experience in the oil and gas industry, specifically in handling produced water. Ronnie Cook, VP sales, leveraged his marketing and sales knowledge to build SureFire Ignition Management Company into a natural gas industry standard. All enjoy extensive relationships in the oil and gas industry.

**Funding Request:** Seeking \$2 million to establish sales, manufacturing and operations.



**EDWARD STOCK**

*Investors: Founder  
Year Founded: 2010*

*Gator Hydro-Incineration, LLC  
3850 Morningstar Road  
Farmington, NM 87401  
(719) 229-8974  
Bench1962@hotmail.com*

*In Attendance:  
Edward Stock*

<b>Revenue:</b>					
	2011	2012	2013	2014	2015
<b>New Leases</b>	\$0.4M	\$6M	\$21M	\$80M	\$134M
<b>Cumulative</b>	\$0.4M	\$8M	\$37M	\$153M	\$370M